

Kosciw & Associates, LLC

CPA and Business Consultant Services

AMERICAN NETWORK OF COMMUNITY OPTIONS and RESOURCES

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2011 and 2010

**AMERICAN NETWORK OF COMMUNITY
OPTIONS AND RESOURCES**

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Kosciw & Associates, LLC

CPA and Business Consultant Services

May 1, 2012

INDEPENDENT AUDITORS' REPORT

Board of Directors
American Network of Community Options and Resources

We have audited the accompanying consolidated statements of financial position of American Network of Community Options and Resources as of December 31, 2011 and 2010, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Network of Community Options and Resources as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The consolidating schedules for the statements of financial position and statements of activities and changes in net assets on pages 13 through 22 are presented for the purposes of additional analysis and are not a required part of the consolidated basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Kosciw & Associates, LLC
Kosciw & Associates, LLC
Certified Public Accountants

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

DECEMBER 31, 2011 and 2010

ASSETS

	2011	2010
<u>CURRENT ASSETS</u>		
Cash	\$ 556,431	\$ 561,389
Marketable Securities	375,617	373,630
Accounts Receivable	25,313	49,496
Prepaid Expenses	27,319	21,726
TOTAL CURRENT ASSETS	984,680	1,006,241
<u>PROPERTY AND EQUIPMENT</u>		
Office Condominium	475,770	475,770
Computers and Software	20,883	20,883
Furniture and Equipment	86,205	86,205
Membership Software	185,507	185,507
Website	45,000	45,000
Total	813,365	813,365
Accumulated Depreciation	(394,769)	(325,805)
TOTAL PROPERTY AND EQUIPMENT	418,596	487,560
<u>OTHER ASSETS</u>		
Data Base / Web Software WIP	22,330	-
TOTAL ASSETS	\$ 1,425,606	\$ 1,493,801

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

DECEMBER 31, 2011 and 2010

LIABILITIES AND NET ASSETS

	2011	2010
<u>CURRENT LIABILITIES</u>		
Accounts Payable	\$ 41,545	\$ 66,442
Accrued Payroll	18,112	18,686
Accrued Vacation	31,900	26,878
Deferred Revenue	248,755	291,381
Income Tax Payable	300	300
Capital Lease Payable	3,656	3,244
TOTAL CURRENT LIABILITIES	344,268	406,931
<u>LONG-TERM LIABILITY</u>		
Capital Lease Payable	3,218	7,074
TOTAL LIABILITIES	347,486	414,005
<u>NET ASSETS</u>		
Unrestricted	900,198	851,866
Temporarily restricted	177,922	227,930
TOTAL NET ASSETS	1,078,120	1,079,796
TOTAL LIABILITIES AND NET ASSETS	\$ 1,425,606	\$ 1,493,801

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEARS ENDED DECEMBER 31, 2011 and 2010

	2011	2010
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>		
<u>REVENUES</u>		
Membership dues	\$ 1,379,263	\$ 1,356,635
Affinity Program / Sponsorships	222,097	328,156
Conference and Seminars	299,510	295,580
Contributions	4,050	705
Fundraising Income	677	239
Investment Income	7,439	33,433
Performance Excellence Initiative	42,500	-
Publications - Advertising	12,160	8,019
Publications - Sales	4,709	8,548
Net Assets Released from Restrictions	209,256	206,915
TOTAL REVENUES	2,181,661	2,238,230
<u>EXPENSES</u>		
<u>Program Services</u>		
Affinity Program / Scholarship Expense	50,352	114,460
Cares Fund Expense	7,097	7,108
Conference and seminars	129,890	92,678
International Program	8,693	17,937
Leadership Circle	5,638	6,197
Marketing and Communications	71,668	25,671
Membership Services	41,471	81,557
National Advocacy Campaign	173,118	151,227
Performance Excellence Initiative	28,649	30,183
Public Policy	97,606	145,973
Publications Expense	5,535	4,883
Research and Development	-	538
TOTAL PROGRAM SERVICES	619,717	678,412

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEARS ENDED DECEMBER 31, 2011 and 2010

	2011	2010
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>		
<u>Supporting services</u>		
General and Administrative	328,346	268,381
Salaries, Payroll Taxes and Benefits	1,091,472	1,087,314
Leadership and Governance	93,492	85,010
Income Tax Expense	302	300
TOTAL SUPPORTING SERVICES	1,513,612	1,441,005
TOTAL EXPENSES	2,133,329	2,119,417
INCREASE IN UNRESTRICTED NET ASSETS	\$ 48,332	\$ 118,813
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>		
Contributions	22,899	63,176
Performance Excellence Initiative	-	50,350
Voluntary Membership Dues	136,349	131,299
Net Assets Released from Restrictions	(209,256)	(206,915)
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	\$ (50,008)	\$ 37,910
CHANGE IN NET ASSETS	(1,676)	156,723
NET ASSETS AT BEGINNING OF YEAR	1,079,796	923,073
NET ASSETS AT END OF YEAR	\$ 1,078,120	\$ 1,079,796

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF CASH FLOWS**

FOR THE YEARS ENDED DECEMBER 31, 2011 and 2010

	2011	2010
<u>OPERATING ACTIVITIES</u>		
Increase (Decrease) in Net Assets	\$ (1,676)	\$ 156,723
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	68,964	66,135
Realized/unrealized (gain) loss on marketable securities	(3,017)	(29,091)
<u>(Increase) decrease in:</u>		
Accounts Receivable	24,183	(31,685)
Prepaid Expenses	(5,593)	2,745
<u>Increase (decrease) in:</u>		
Accounts Payable and Accrued Expenses	(20,449)	27,452
Deferred Revenue	(42,626)	(70,322)
Income Tax Payable	-	(150)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	19,786	121,807
<u>INVESTING ACTIVITIES</u>		
Office Equipment, Computers and Software Purchased	(8,140)	(8,140)
Membership Software Development Costs	(22,330)	(19,500)
Marketable Securities Sales Proceeds	208,420	149,876
Marketable Securities Purchased	(199,250)	(156,271)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(21,300)	(34,035)
<u>FINANCING ACTIVITIES:</u>		
Principal payments on capital lease payable	(3,444)	(3,244)
Principal payments on mortgage payable	-	(166,964)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	(3,444)	(170,208)
Net Increase (decrease) in cash	\$ (4,958)	\$ (82,436)
Cash at beginning of period	561,389	643,825
CASH AT END OF PERIOD	\$ 556,431	\$ 561,389
 Supplemental Cash Flow Information:		
Cash paid during the year for interest	\$ 402	\$ 10,917
Cash paid during the year for income tax	\$ 302	\$ 450

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of the Business

American Network of Community Options and Resources (ANCOR) is based in Alexandria, Virginia and was formed in 1970 and is a national nonprofit trade association representing private providers who provide supports and services to people with disabilities. ANCOR provides leading, practices, resources and advocacy for member agencies and the people and families they serve and support. ANCOR formed a charitable foundation and a for-profit company to complement its basic mission.

The following is a summary of the entities included in these financial statements:

ANCOR – the purposes of ANCOR are to serve as an information source of critical information and technical support for its members; to provide leadership in the development of high quality supports and services in the private sector; to provide members with an influential and respected voice with our government; to provide training and educational opportunities; to communicate and assist the membership with outreach programs and to develop networks, advocate and raise awareness among members, related organizations and the general public.

ANCOR Foundation – was formed in 2000 to support the development of program concepts and identify and disseminate information that will improve the quality of life for people with disabilities. The Foundation encourages and nurtures partnerships among community leaders and people with disabilities in order to promote full participation for all within the community.

ANCOR Services Corp. – was formed in 2004 to provide to ANCOR members and individuals receiving their services group purchasing discounts on voluntary employee benefits programs, property and casualty insurance and discounts on various products and services.

Principles of Consolidation

The consolidated financial statements have all material intercompany transactions eliminated.

Accounting Policies

The following is a summary of the significant accounting policies followed in the preparation of these financial statements:

- (a) Financial Statement Presentation – ANCOR reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There are currently no permanently restricted net assets.

Unrestricted Net Assets – Net assets that are not subject to donor-imposed stipulations

Temporarily Restricted Net Asset – Net assets that are subject to donor or board imposed stipulations that may be met either by actions of the organization or through the passage of time.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: *continued*

- (b) Cash – Cash Equivalents are reported as cash. Cash equivalents are highly liquid investments with a maturity of three months or less when purchased.
- (c) Accounts Receivable - When appropriate, the Association provides an allowance for doubtful accounts for receivables that may be uncollectible. There is no collection allowance at December 31, 2011 and 2010.
- (d) Promises to Give – Contributions are recognized when the donor makes a promise to give to the Foundation that is in substance and unconditional. All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted assets.
- (e) Investments - Marketable securities are carried at fair value. Realized and unrealized gains and losses are computed using the average cost method.
- (f) Property and Equipment - Property and equipment is recorded at cost. Replacements and major improvements are capitalized; maintenance and repairs are charged to expense as incurred. Property and equipment is depreciated over its estimated useful life by the use of the straight-line method.
- (g) Revenue Recognition – The organization recognizes membership dues as support when earned. Conference and seminar fees and their related expenses are recognized during the period in which they are held.

Membership dues, conference and seminar fees collected in advance are classified as deferred revenue.

The organization reports gifts of cash and other assets as restricted revenue if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires or is satisfied the temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the consolidated statement of activities as net assets released from restriction.

- (h) Functional Reporting of Expenses – The costs of providing various programs and other activities are summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs are allocated among the program and supporting services that benefited.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: continued

- (i) Income Taxes - ANCOR is exempt from income taxes under Internal Revenue Code Section 501(c)(6). Ancor Foundation is exempt from income taxes under Internal Revenue Code Section 501(c)(3). Both entities may be subject to income tax on certain unrelated business activities.

Ancor Services Corp. is a for-profit entity subject to federal and state income taxes. Income taxes are provided for the tax effects of transactions reported in the financial statements. ANCOR Services Corp. reports its taxable income on the same basis as its financial statement Income.

- (j) Concentration of Credit Risk – The organization maintains its temporary cash investments with high quality financial institutions. At times, such amounts may be in excess of Federal Deposit Insurance.
- (k) Estimates - The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated.

NOTE 2 - INVESTMENT INCOME

Investment income at December 31 consists of the following:

	<u>2011</u>	<u>2010</u>
Interest and dividends	\$10,295	\$ 9,553
Realized/Unrealized		
Gain (loss) on marketable securities	<u>(2,856)</u>	<u>23,880</u>
TOTAL	<u>\$ 7,439</u>	<u>\$ 33,433</u>

NOTE 3 - INCOME TAXES

Income tax expense at December 31 consists of the following:

	<u>2011</u>	<u>2010</u>
State income tax	<u>\$ 302</u>	<u>\$ 300</u>
TOTAL	<u>\$ 302</u>	<u>\$ 300</u>

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)**

NOTE 3 - INCOME TAXES - continued

At December 31, 2011 ANCOR Services Corp has a \$1,492 charitable contribution carryover deduction that can be used to offset future taxable income. Charitable contributions are limited to 10% of taxable income and are carried forward for a period of five years before they expire. The charitable contributions carryover expires in 2012.

ANCOR Services Corp has \$18,612 in net operating loss carryovers that expire in 2028, 2029 and 2031.

There are no deferred tax assets recorded for these tax deductions that are available to offset future years' taxable income.

NOTE 4 - CAPITAL LEASE

ANCOR is leasing a copier under capital lease which began in 2010 and expires in 2013. Equipment held under capital lease is included in property and equipment in the accompanying statement of financial position.

	<u>2011</u>	<u>2010</u>
Cost of Assets under Capital Lease	\$17,108	\$ 17,108
Accumulated Depreciation	<u>(10,266)</u>	<u>(6,844)</u>
TOTAL	\$ <u>6,842</u>	\$ <u>10,264</u>

Future minimum payments for the capitalized lease at December 31, 2011 are as follow:

2012	\$ 3,968
2013	<u>3,308</u>
TOTAL MINIMUM LEASE PAYMENTS	\$ 7,276
Less: Amount representing interest	<u>(402)</u>
PRESENT VALUE OF NET MINIMUM LEASE OBLIGATION	\$ <u>6,874</u>
CURRENT CAPITAL LEASE PAYABLE	\$ 3,656
LONG TERM CAPITAL LEASE PAYABLE	<u>3,218</u>
TOTAL	\$ <u>6,874</u>

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted nets assets at December 31 were available for the following purposes:

	<u>2011</u>	<u>2010</u>
Cares Fund	\$ 12,625	\$ 17,234
Leadership Circle	11,732	23,836
Legacy Endowment	20,377	-
National Advocacy Campaign	132,773	163,042
Performance Initiative	-	22,416
Self Advocacy Campaign	<u>415</u>	<u>1,402</u>
TOTAL	<u>\$ 177,922</u>	<u>\$ 227,930</u>

NOTE 6 – RETIREMENT PLANS

ANCOR provides a 401(k) salary deferral retirement plan for all eligible employees. All employees who have attained age twenty-one with three months of service are eligible to participate in the plan. ANCOR contributes 3% of an employee's annual compensation excluding overtime and bonus pay.

ANCOR contributions for the years ended December 31, 2011 and 2010 were \$26,606 and \$27,068, respectively.

NOTE 7 - COMMITMENTS

ANCOR has entered into a contract for a future conference meeting site. This contract provides for cancellation fees if sufficient notification of cancellation is not provided.

NOTE 8 - EVALUATION OF SUBSEQUENT EVENTS

ANCOR has evaluated subsequent events through May 1, 2012, the date which the financial statements were available to be issued.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2011

ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination		Total
<u>CURRENT ASSETS</u>						
Cash	\$ 468,179	\$ 71,737	\$ 16,515	\$ -		\$ 556,431
Marketable Securities	375,617	-	-			375,617
Accounts Receivable	24,689	367	8,317	(8,060)	b/c	25,313
Income tax receivable	-	-	-			-
Prepaid Expenses	27,319	-	-	-		27,319
TOTAL CURRENT ASSETS	895,804	72,104	24,832	(8,060)		984,680
<u>PROPERTY AND EQUIPMENT</u>						
Office Condominium	475,770	-	-	-		475,770
Computers and Software	20,883	-	-	-		20,883
Furniture and Equipment	86,205	-	-	-		86,205
Membership Software	185,507	-	-	-		185,507
Website	45,000	-	-	-		45,000
Total	813,365	-	-	-		813,365
Accumulated Depreciation	(394,769)	-	-	-		(394,769)
TOTAL PROPERTY AND EQUIPMENT	418,596	-	-	-		418,596
<u>OTHER ASSETS</u>						
Website work in progress	22,330					22,330
Investment in Subsidiary	1,000	-	-	(1,000)	a	-
TOTAL OTHER ASSETS	23,330	-	-	(1,000)		22,330
TOTAL ASSETS	\$ 1,337,730	\$ 72,104	\$ 24,832	\$ (9,060)		\$ 1,425,606

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2011

LIABILITIES AND NET ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination		Total
<u>CURRENT LIABILITIES</u>						
Accounts Payable	\$ 39,587	\$ 453	\$ 9,565	\$ (8,060)	b/c	\$ 41,545
Accrued Payroll	18,112	-	-	-		18,112
Accrued Vacation	31,900	-	-	-		31,900
Deferred Revenue	248,755	-	-	-		248,755
Income Tax Payable	-	-	300	-		300
Capital Lease Payable	3,656	-	-	-		3,656
	<u>342,010</u>	<u>453</u>	<u>9,865</u>	<u>(8,060)</u>		<u>344,268</u>
<u>LONG-TERM LIABILITIES</u>						
Capital Lease Payable	3,218	-	-	-		3,218
	<u>3,218</u>	<u>-</u>	<u>-</u>	<u>-</u>		<u>3,218</u>
	<u>345,228</u>	<u>453</u>	<u>9,865</u>	<u>(8,060)</u>		<u>347,486</u>
<u>NET ASSETS</u>						
Common stock:	-	-	1,000	(1,000)	a	-
Unrestricted	859,772	26,459	13,967	-		900,198
Temporarily restricted	132,730	45,192	-	-		177,922
	<u>992,502</u>	<u>71,651</u>	<u>14,967</u>	<u>(1,000)</u>		<u>1,078,120</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,337,730</u>	<u>\$ 72,104</u>	<u>\$ 24,832</u>	<u>\$ (9,060)</u>		<u>\$ 1,425,606</u>

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2011

<u>CHANGE IN UNRESTRICTED NET ASSETS</u>	<u>ANCOR</u>	<u>ANCOR Foundation</u>	<u>ANCOR Services Corp</u>	<u>Elimination</u>		<u>Total</u>
<u>REVENUES</u>						
Membership dues	\$ 1,379,263	\$ -	\$ -	\$ -		\$ 1,379,263
Affinity Program / Sponsorships	149,027	-	91,070	(18,000)	<i>d</i>	222,097
Conference and Seminars	296,039	3,471	-	-		299,510
Contributions	-	4,050	-	-		4,050
Fundraising Income	-	677	-	-		677
Investment Income	7,296	143	-	-		7,439
Performance Excellence Initiative	42,500	-	-	-		42,500
Publications - Advertising	12,160	-	-	-		12,160
Publications - Sales	4,471	238	-	-		4,709
Service Fees	35,173	-	-	(35,173)	<i>e</i>	-
Net Assets Released from Restrictions	190,671	18,585	-	-		209,256
TOTAL REVENUES	2,116,600	27,164	91,070	(53,173)		2,181,661
<u>EXPENSES</u>						
<u>Program Services</u>						
Affinity Program / Sponsorships Expense	50,352	-	18,000	(18,000)	<i>d</i>	50,352
Cares Fund Expenses	-	7,097	-	-		7,097
Conference and seminars	128,870	1,020	-	-		129,890
International Program	8,693	-	-	-		8,693
Leadership Circle	-	5,638	-	-		5,638
Marketing and Communications	68,770	-	38,071	(35,173)	<i>e</i>	71,668
Membership Services	19,338	-	22,133	-		41,471
National Advocacy Campaign	167,268	5,850	-	-		173,118
Performance Excellence Initiative	28,649	-	-	-		28,649
Public Policy	97,606	-	-	-		97,606
Publications Expense	5,535	-	-	-		5,535
Research and Development	-	-	-	-		-
TOTAL PROGRAM SERVICES	575,081	19,605	78,204	(53,173)		619,717

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2011

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>					
<u>Supporting services</u>					
General and Administrative	306,197	4,341	17,808	-	328,346
Salaries, Payroll Taxes and Benefits	1,091,472	-	-	-	1,091,472
Leadership and Governance	91,752	1,740	-	-	93,492
Income Tax Expense	-	-	302	-	302
TOTAL SUPPORTING SERVICES	1,489,421	6,081	18,110	-	1,513,612
TOTAL EXPENSES	2,064,502	25,686	96,314	(53,173)	2,133,329
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	\$ 52,098	\$ 1,478	\$ (5,244)	\$ -	\$ 48,332
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>					
Contributions	6,500	16,399	-	-	22,899
Voluntary Membership Dues	136,349	-	-	-	136,349
Net Assets Released from Restrictions	(190,671)	(18,585)	-	-	(209,256)
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	\$ (47,822)	\$ (2,186)	\$ -	\$ -	\$ (50,008)
CHANGE IN NET ASSETS	4,276	(708)	(5,244)	-	(1,676)
NET ASSETS AT BEGINNING OF YEAR	988,226	72,359	19,211	-	1,079,796
NET ASSETS AT END OF YEAR	\$ 992,502	\$ 71,651	\$ 13,967	\$ -	\$ 1,078,120

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
ELIMINATION ENTRIES LEGEND
DECEMBER 31, 2011

Ref	Companies	Elimination Item	Amount
a	ANCOR/Services Corp	ANCOR investment in Services Corp	1,000
b	ANCOR/Services Corp	Intercompany receivables/payables	7,828
c	ANCOR/Foundation	Intercompany receivables/payables	232
d	ANCOR/Services Corp	Sponsorship revenue /expense allocation	18,000
e	ANCOR/Services Corp	Fees-expense recovery/expense allocation	35,173

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2010

ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination		Total
<u>CURRENT ASSETS</u>						
Cash	\$ 449,406	\$ 71,687	\$ 40,296	\$ -		\$ 561,389
Marketable Securities	373,630	-	-			373,630
Accounts Receivable	38,261	1,833	36,135	(26,733)	b/c	49,496
Prepaid Expenses	21,726	-	-	-		21,726
TOTAL CURRENT ASSETS	883,023	73,520	76,431	(26,733)		1,006,241
<u>PROPERTY AND EQUIPMENT</u>						
Office Condominium	475,770	-	-	-		475,770
Computers and Software	20,883	-	-	-		20,883
Furniture and Equipment	86,205	-	-	-		86,205
Membership Software	185,507	-	-	-		185,507
Website	45,000	-	-	-		45,000
Total	813,365	-	-	-		813,365
Accumulated Depreciation	(325,805)	-	-	-		(325,805)
TOTAL PROPERTY AND EQUIPMENT	487,560	-	-	-		487,560
<u>OTHER ASSETS</u>						
Investment in Subsidiary	1,000	-	-	(1,000)	a	-
TOTAL ASSETS	\$ 1,371,583	\$ 73,520	\$ 76,431	\$ (27,733)		\$ 1,493,801

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2010

LIABILITIES AND NET ASSETS

	<u>ANCOR</u>	<u>ANCOR Foundation</u>	<u>ANCOR Services Corp</u>	<u>Elimination</u>		<u>Total</u>
<u>CURRENT LIABILITIES</u>						
Accounts Payable	\$ 36,094	\$ 1,161	\$ 56,220	\$ (26,733)	b/c	\$ 66,742
Accrued Payroll	18,686	-	-	-		18,686
Accrued Vacation	26,878	-	-	-		26,878
Deferred Revenue	291,381	-	-	-		291,381
Capital Lease Payable	3,244	-	-	-		3,244
	<u>376,283</u>	<u>1,161</u>	<u>56,220</u>	<u>(26,733)</u>		<u>406,931</u>
<u>LONG-TERM LIABILITIES</u>						
Capital Lease Payable	7,074	-	-	-		7,074
Mortgage Payable	-	-	-	-		-
	<u>7,074</u>	<u>-</u>	<u>-</u>	<u>-</u>		<u>7,074</u>
	<u>383,357</u>	<u>1,161</u>	<u>56,220</u>	<u>(26,733)</u>		<u>414,005</u>
<u>NET ASSETS</u>						
Common stock:	-	-	1,000	(1,000)	a	-
Unrestricted	807,674	24,981	19,211	-		851,866
Temporarily restricted	180,552	47,378	-	-		227,930
	<u>988,226</u>	<u>72,359</u>	<u>20,211</u>	<u>(1,000)</u>		<u>1,079,796</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,371,583</u>	<u>\$ 73,520</u>	<u>\$ 76,431</u>	<u>\$ (27,733)</u>		<u>\$ 1,493,801</u>

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2010

<u>CHANGE IN UNRESTRICTED NET ASSETS</u>	<u>ANCOR</u>	<u>ANCOR Foundation</u>	<u>ANCOR Services Corp</u>	<u>Elimination</u>		<u>Total</u>
REVENUES						
Membership dues	\$ 1,356,635	\$ -	\$ -	\$ -		\$ 1,356,635
Affinity Program / Sponsorships	233,160	-	115,996	(21,000)	e	328,156
Conference and Seminars	287,138	8,442	-	-		295,580
Contributions	-	2,394	-	(1,689)	h	705
Fundraising Income	-	239	-	-		239
Investment Income	33,350	83	-	-		33,433
Publications - Advertising	8,019	-	-	-		8,019
Publications - Sales	8,276	272	-	-		8,548
Service Fees	38,606	-	-	(38,606)	f	-
Net Assets Released from Restrictions	172,177	34,738	-	-		206,915
TOTAL REVENUES	2,137,361	46,168	115,996	(61,295)		2,238,230
EXPENSES						
Program Services						
Affinity Program / Sponsorships Expense	114,460	-	21,000	(21,000)	e	114,460
Cares Fund Expenses	-	7,108	-	-		7,108
Conference and seminars	92,678	-	-	-		92,678
International Program	5,737	12,200	-	-		17,937
Leadership Circle	-	6,197	-	-		6,197
Marketing and Communications	19,929	-	44,348	(38,606)	f	25,671
Membership Services	56,188	-	25,369	-		81,557
National Advocacy Campaign	141,994	9,233	-	-		151,227
Performance Excellence Initiative	30,183	-	-	-		30,183
Public Policy	145,973	-	-	-		145,973
Publications Expense	4,883	-	-	-		4,883
Research and Development	538	-	-	-		538
TOTAL PROGRAM SERVICES	612,563	34,738	90,717	(59,606)		678,412

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2010

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination		Total
<u>Supporting services</u>						
General and Administrative	245,332	4,060	20,678	(1,689)	<i>h</i>	268,381
Salaries, Payroll Taxes and Benefits	1,087,314	-	-	-		1,087,314
Leadership and Governance	83,216	1,794	-	-		85,010
Income Tax Expense	-	-	300	-		300
TOTAL SUPPORTING SERVICES	1,415,862	5,854	20,978	(1,689)		1,441,005
TOTAL EXPENSES	2,028,425	40,592	111,695	(61,295)		2,119,417
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	\$ 108,936	\$ 5,576	\$ 4,301	\$ -		\$ 118,813
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>						
Contributions	5,500	57,676	-	-		63,176
Performance Excellence Initiative	50,350	-	-	-		50,350
Voluntary Membership Dues	131,299	-	-	-		131,299
Net Assets Released from Restrictions	(172,177)	(34,738)	-	-		(206,915)
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	\$ 14,972	\$ 22,938	\$ -	\$ -		\$ 37,910
CHANGE IN NET ASSETS	123,908	28,514	4,301	-		156,723
NET ASSETS AT BEGINNING OF YEAR	864,318	43,845	14,910	-		923,073
NET ASSETS AT END OF YEAR	\$ 988,226	\$ 72,359	\$ 19,211	\$ -		\$ 1,079,796

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
ELIMINATION ENTRIES LEGEND
DECEMBER 31, 2010

Ref	Companies	Elimination Item	Amount
a	ANCOR/Services Corp	ANCOR investment in Services Corp	1,000
b	ANCOR/Services Corp	Intercompany receivables/payables	26,642
b	ANCOR/Services Corp	Intercompany receivables/payables	76
c	ANCOR/Foundation	Intercompany receivables/payables	15
d	ANCOR/Foundation	Intercompany receivables/payables	31
e	ANCOR/Services Corp	Sponsorship revenue /expense allocation	21,000
f	ANCOR/Services Corp	Fees-expense recovery/expense allocation	38,606
e	ANCOR/Foundation	Intercompany receivables/payables	76
g	Foundation/Services Corp	Intercompany receivables/payables	1,689
h	Foundation/Services Corp	Contribution revenue/expense	1,689