Understanding the Human and Fiscal Impact of COVID-19 on Disability Supports

Congressional Briefing
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ANCOR

- Rationale
- Key Findings
Rationale for Survey

- Produce a statistically sound analysis of the impact of the COVID-19 pandemic on IDD (ID/A) service providers

- Demonstrating the Need
  - Informing Congress about the need for funding from the CARES Act, (which allocated $100 billion for the Public Health and Social Services Emergency Fund and subsequent $75 billion additional allocation to PHSSEF)
  - Anticipating ongoing needs we hope to be addressed in a 4th Relief Package

- Data-informed and supported advocacy
  - Define and validate the narrative

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Survey Development

- **Determined data elements**
  - Closure of lines of service
  - Atypical DSP-related expenses
  - Provider cash on hand

- **Developed survey questions and data sources**
  - Conducted face validity and vetted each question

- **Created survey tool and communication pieces**
Survey Process

- **Distribution of survey**
  - Determined target participants (ANCOR members and other providers in state associations)
  - Distributed survey to target participants
  - Implemented communication strategy to maximize response rate

- **Data integrity**
  - Preliminary data reviewed by research consultant
  - Determined what data had integrity and mitigated any data issues
  - Sent final data set to independent firm for analysis
Survey Analysis

- **Avalere**
  - Avalere completed draft analysis
  - ANCOR team reviewed the draft analysis for clarity and follow-up questions
  - Analysis finalized for distribution
# Survey Responses

Table 1. Survey Participants Summary

<table>
<thead>
<tr>
<th>Category</th>
<th>Valid Responses Received</th>
<th>Average Number of DSPs²</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Organizations</td>
<td>689 (100%)</td>
<td>362</td>
</tr>
<tr>
<td>Small Organizations*</td>
<td>67%</td>
<td>77</td>
</tr>
<tr>
<td>Large Organizations*</td>
<td>33%</td>
<td>916</td>
</tr>
</tbody>
</table>

Source: Avalere analysis of COVID-19 Impact Member Survey, ANCOR, April 2020

- 689 Valid responses
- 240,000 DSPs represented
Program Closures

Table 2. Organizations Required to Close I/DD Service Line by Government Order

<table>
<thead>
<tr>
<th>Survey Question</th>
<th>All Organizations</th>
<th>Small Organizations</th>
<th>Large Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closure of Any I/DD Service Line</td>
<td>468 (68%)</td>
<td>290 (63%)</td>
<td>178 (78%)</td>
</tr>
<tr>
<td>% of Annual Revenue</td>
<td>32%</td>
<td>40%</td>
<td>31%</td>
</tr>
</tbody>
</table>

Source: Avalere analysis of COVID-19 Impact Member Survey, ANCOR, April 2020

- 54% reported day service closures
- 31% reported supported employment service closures
- 19% reported transportation service closures

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# Additional Costs

Table 3. Additional Staff-Related Costs Among Organizations Serving Individuals with I/DD Due to COVID-19 Pandemic

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Staff Overtime</th>
<th>Onboarding</th>
<th>Training</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td>689 (100%)</td>
<td>679 (98%)</td>
<td>684 (99%)</td>
</tr>
<tr>
<td>Yes</td>
<td>52%</td>
<td>21%</td>
<td>27%</td>
</tr>
</tbody>
</table>

- $77,000 – Additional **Overtime** Expense / month
- $16,000 – Additional **Staff Training** Expense / month
- $28,000 – Additional Employee **Onboarding** Expenses / month
# Ability to Sustain Operations

## Table 4. Financial Viability of Organizations Serving Individuals with I/DD

<table>
<thead>
<tr>
<th>Category</th>
<th>Cash-on-Hand as % of Annual Revenue</th>
<th>Months of Sustained Operations Threshold</th>
<th>Number of Organizations Not Able to Operate Beyond Threshold</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td>598 (87%)</td>
<td>598 (87%)</td>
<td>598 (87%)</td>
</tr>
<tr>
<td>All Organizations</td>
<td>10%</td>
<td>1.2</td>
<td>55%</td>
</tr>
</tbody>
</table>
Chris Sparks
Executive Director
Exceptional Persons, Inc.
Iowa
Christopher Mitchell
Direct Support Professional
FREE
New York

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Jolene Bowers
Host Home Provider
Mosaic
Colorado
What is our ask...

- $20 Billion to stabilize the direct support workforce during the COVID-19 crisis

- Funding to be used for:
  - Overtime pay for DSPs and other frontline workers
  - Enhanced pay for DSPs and other frontline workers
  - Staff stabilization funding to pay for DSP recruitment and retention measures
  - Procurement of PPE
So what can you do?

- Watch your email for our latest Action Alert and take action!
- Reach out to your Senators and Congresspeople about why this is important.
- #ForgottenFaces