



# SPONSOR & EXHIBITOR PROSPECTUS



**ANCOR CONNECT '26**  
APRIL 21-23 | BOSTON, MA



# WELCOME! FROM ANCOR CEO BARBARA MERRILL

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**Greetings!** It is my honor to invite you to sponsor or exhibit at ANCOR Connect '26, taking place in the heart of Boston's Seaport District on April 21-23, 2026.

ANCOR Connect has always been a great opportunity for the ANCOR community to gather. But with the significant growth we've seen in the past few years, we've cemented this event's status as one of the can't-miss events of the year.

Our theme this year is *Navigating the Now*, which invites us to take a clear-eyed look at the realities we're facing today and respond with creativity, courage and connection. As we imagine the community disability services system of the future, we need big ideas, practical solutions and—perhaps most importantly—the audacity to believe that we can be the ones to build it.

**That's where you come in.** This year, we anticipate bringing together 1,500 disability services professionals to what has become a hub for learning, networking and community-building. But we simply cannot do it without the generous support of sponsors and exhibitors like you. Supporting ANCOR Connect '26 is an ideal opportunity for your brand if you seek to:

- **Amplify your visibility.** Numerous brand placement opportunities are available to showcase the products and services providers need the most.
- **Deepen existing relationships and cultivate new ones.** We bring together professionals from a diverse array of roles, services, geographies and perspectives so that you don't just meet lots of people—you meet the right people.
- **Highlight your thought leadership.** By being with us, you'll engage in countless conversations that meaningfully advance the future of I/DD services.

We appreciate you taking the time to explore the opportunities outlined in this Prospectus. I think you'll find that you love all that we have in store for 2026.

With gratitude,



**Barbara Merrill**  
Chief Executive Officer  
ANCOR

**ANCOR CONNECT '26**  
SPONSOR & EXHIBITOR PROSPECTUS

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# ABOUT ANCOR

For more than 50 years, the American Network of Community Options and Resources (ANCOR) has been a leading advocate for the critical role service providers play in enriching the lives of people with intellectual and developmental disabilities (I/DD).

As a national nonprofit trade association, ANCOR exists to advance the future of supports and services for people with I/DD by lifting up the 2,500 organizations that comprise our membership.

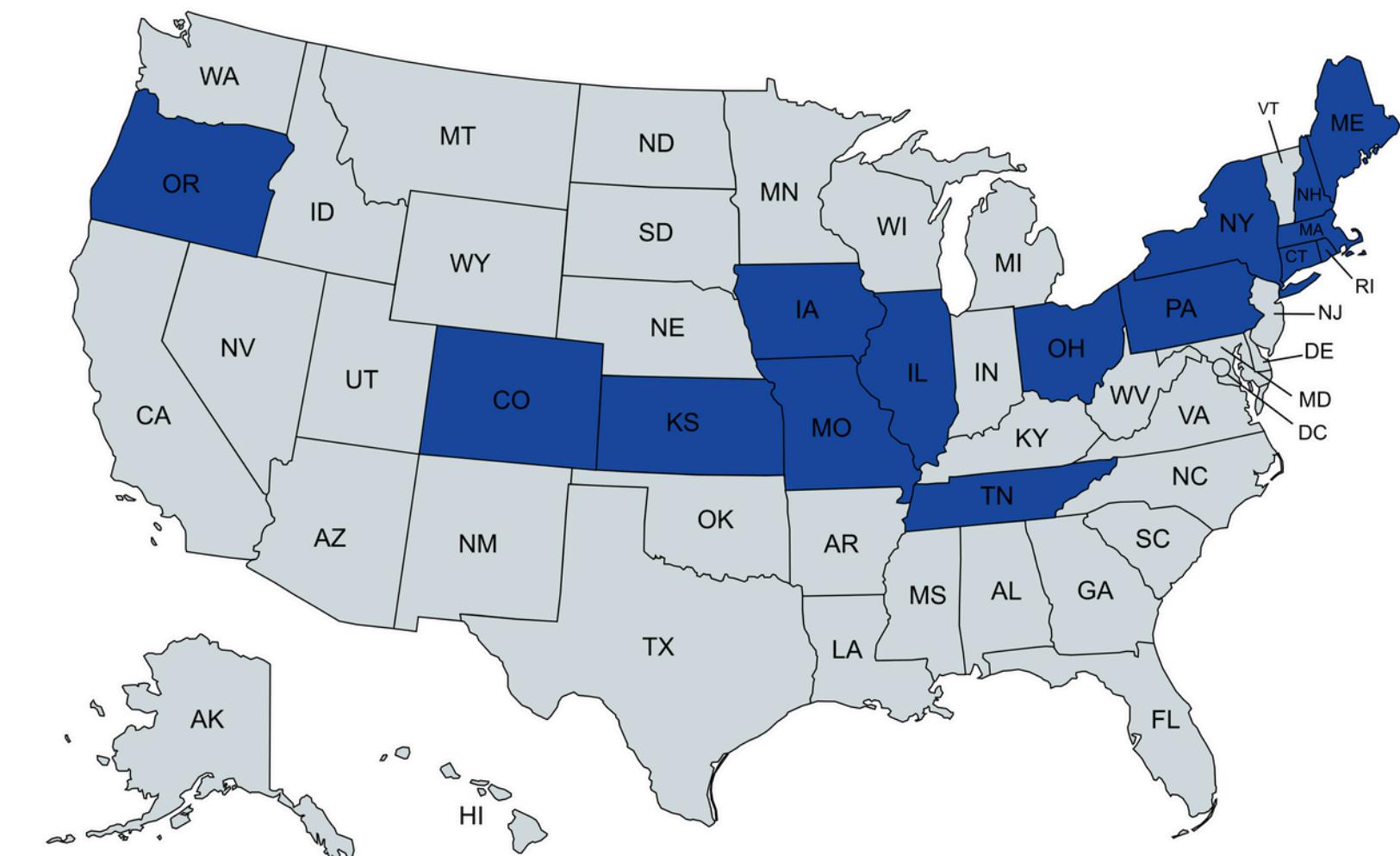
ANCOR's mission is to advance the future of supports and services for people with I/DD. We are an association of community-based providers, relentlessly advocating for quality, inclusive supports. We enhance providers' ability to support people with I/DD to be fully included, supported and empowered in their communities. And, we are a trusted conduit of resources for providers, policymakers and the public.

# ANCOR'S REACH

Our **2,500+ member organizations** deliver I/DD services in every corner of the country.



Map of the United States depicting the locations of ANCOR's Full members.



Map depicting states with provider associations participating in ANCOR's 100% program, wherein all of the state provider associations' members are active members of ANCOR. As of January 1, 2026, **19 associations** participate in ANCOR's 100% program across 15 states.

# ABOUT ANCOR CONNECT



## WHO ATTENDS?

Anyone from the I/DD services community is welcome; participants are traditionally:

- Executive leaders
- Program directors and managers
- Agencies' board members
- Frontline supervisors
- Direct support professionals
- Care coordinators and support coordinators
- Nurses and other clinical staff

ANCOR Connect also attracts a diverse range of other attendees, including:

- Researchers
- Federal, state and local policymakers and regulators
- Family members of individuals with I/DD
- Self-advocates and other individuals with I/DD
- Business leaders that offer products and services on which I/DD providers rely

YEAR	LOCATION	NUMBER OF ATTENDEES
2025	San Diego, CA	<b>1,249</b>
2024	Santa Fe, NM	<b>968</b>
2023	Chicago, IL	<b>950</b>
2022	Miami, FL	<b>825</b>
2021	Virtual	<b>461</b>
2019	Portland, OR	<b>586</b>
2018	New Orleans, LA	<b>504</b>

# CONFERENCE VENUE

ANCOR Connect '26 will be held at the **Omni Boston at the Seaport**, a beautiful hotel in a prime location near downtown and Boston Harbor - just minutes from Logan Airport. The Omni Seaport is the perfect place to network with attendees and make new connections.



# WHY PARTICIPATE?

For exhibitors and sponsors, ANCOR Connect is:

- A unique opportunity to network at the only national gathering to bring together the top influencers in I/DD services, with as many as 1,500 service providers, decision makers, policymakers, and others who are shaping the future of the field.
- The perfect venue in which to showcase your organization's products and services to existing and potential customers.
- A hub for information and services that empower providers to better support people with I/DD.
- A great opportunity to enjoy brand placement in front of the largest national gathering of I/DD services professionals.
- A place to glean a deeper understanding of agency professionals' unique challenges in different parts of the country.
- An ideal way to gain insight into ANCOR's role in the broader I/DD community and how you can deepen your organization's engagement with ANCOR year-round.

There is no shortage of reasons why supporting ANCOR Connect by sponsoring or exhibiting should be part of your organization's 2026 business strategy.

# BENEFITS OF BEING AN ANCOR CONNECT SPONSOR

Why should you consider being an ANCOR Connect '26 sponsor? Simply put, it's a great opportunity to:

- Leverage enhanced networking opportunities.
- Build brand awareness.
- Access thought leaders & decision makers.

In addition to the benefits listed under each opportunity, all sponsors will also receive:

- Brand placement on the ANCOR Connect '26 website.
- Recognition in the ANCOR Connect '26 App.
- Recognition in the ANCOR Connect '26 print program guide.
- Recognition in the sponsor loop played before and after plenary sessions.
- Recognition on sponsor-specific signage placed throughout the conference venue.
- The final post-event attendee list.



# 2026 SPONSORSHIP OPPORTUNITIES

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## CONFERENCE WELCOME RECEPTION - \$15,000

This reception is the perfect opportunity to set the tone for this conference and begin conversations that can continue over the next two days. Sponsorship includes the opportunity to make remarks, logo placement on signage during the event, and recognition from the conference mainstage.

## KEYNOTE SPEAKER - \$10,000 (2 AVAILABLE)

We will have two keynotes at ANCOR Connect '26. Each keynote address sponsor has the opportunity to introduce the keynote speaker to the audience and make brief personal remarks.

# 2026 SPONSORSHIP OPPORTUNITIES

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## GRAND FINALE LUNCH & CLOSING PLENARY - \$10,000

We will wrap up ANCOR Connect '26 with a lunch program focusing on critical national trends, along with closing remarks and our grand finale giveaway. Sponsor has the opportunity to make brief remarks on the stage and introduce a speaker.

## ANCOR FOUNDATION LEADERSHIP EVENT - \$10,000

Sponsor has the opportunity to meet and network with future leaders of ANCOR, as well as members of the ANCOR Foundation Board of Directors and ANCOR Foundation Leadership Academy alumni. Your logo will appear on signage during this event.

## CONTINENTAL BREAKFAST - \$8,000

Help ANCOR Connect '26 participants fuel up for a day of engaging dialogue and idea exchange by sponsoring the continental breakfast on Wednesday. In addition to signage with your company logo next to the refreshments, we will also create branded coffee sleeves so attendees can carry your brand around with them throughout the morning.

# SPONSORSHIP OPPORTUNITIES

## THE HEADSHOT HUB - \$8,000 •SOLD

You can connect with ANCOR members and create a lasting impression by sponsoring professional photo sessions at ANCOR Connect '26. ANCOR will display the company logo on signage at the Headshot Hub, and the sponsor can have a representative present at the Headshot Hub for dialogue and networking.

## CONFERENCE APP - \$7,500

Essential for every attendee, the ANCOR Connect '26 App will enable users to navigate and engage throughout the conference. The App features the conference agenda, presentation materials, an attendee list, speaker bios, the ability to send and receive direct messages and more. Your logo will appear in a highly visible way within the App, giving you visibility each time an attendee checks their schedule or saves a new contact.

## NOTEBOOKS - \$7,000 •SOLD

Your logo is displayed on custom-designed ANCOR Connect '26 notebooks available for attendees to pick up in the registration area.



# SPONSORSHIP OPPORTUNITIES

## LANYARDS - \$5,500 •SOLD

Your logo is displayed on the highly visible lanyard worn by all attendees.

## DIRECT SUPPORT PROFESSIONALS MEET & GREET - \$4,000

Honor the heart of our field by sponsoring a special gathering for Direct Support Professionals (DSPs). This welcoming reception provides DSPs from across the country a chance to connect, share experiences, and celebrate the essential work they do every day.

## NEW ATTENDEE MEET & GREET - \$4,000

Help ANCOR welcome first-time ANCOR Connect attendees and allow them to meet fellow conference newcomers. ANCOR will display your logo on signage throughout the event space. Sponsor is invited to make welcome remarks.

## SELF-ADVOCATE LEADERS MEET & GREET - \$4,000 •SOLD

Celebrate the leadership and voices of people with disabilities by sponsoring this inclusive networking reception. This gathering welcomes self-advocates, disabled leaders, and allies to connect, share experiences, and build community within ANCOR Connect.



# SPONSORSHIP OPPORTUNITIES

## PRE-CONFERENCE WORKSHOPS - \$3,500 (2 AVAILABLE)

Sponsor one of the most in-demand components of ANCOR Connect. You can introduce the session and have branded signage outside the door. Available Pre-Conference Workshops include: A) ANCOR Foundation RLP Leadership Forum: The Leader's Compass, and B) Addressing Systemic Barriers to Improving Supports for People with Dual Diagnosis.

## HOTEL KEY CARD SLEEVES - \$3,500

Your logo is displayed on custom hotel key card sleeves that will be given to every conference attendee.

## CONFERENCE TRACK - \$2,500 (3 AVAILABLE)

Sponsor a content track for ANCOR Connect '26; each track has multiple breakout sessions. Available tracks include: 1) Business Resilience & Financial Strategy, 2) Data & Decision-Making, and 3) Leadership & Organizational Development. A track sponsor has the opportunity to introduce one of the sessions in the track and offer brief remarks about their company. Sponsor will be recognized on signage at each session in the track.



# SPONSORSHIP OPPORTUNITIES

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## **ANCOR FOUNDATION FUNDRAISER – STARTING AT \$2,500**

Tap into the excitement of our ticketed fundraiser, which always draws strong attendance (typically 150+ attendees), including members of the ANCOR and ANCOR Foundation Boards of Directors. Sponsorship includes the opportunity to make remarks, as well as logo placement on signage during the event and visibility in a social media post.

## **ANCOR FOUNDATION COMMUNITY BUILDER AWARD – \$2,500**

Sponsor the presentation of the 2026 Community Builder Award, which annually recognizes people, communities or organizations that make the inclusion of people with disabilities in the community a core of their mission. Recognition of sponsor will be included in all award-related marketing. Sponsor will be invited to help present the award on the conference mainstage.

## **ANCOR FOUNDATION LEGACY LEADERS HALL OF FAME – \$2,500**

Sponsor the presentation of the ANCOR Foundation's Legacy Leader Hall of Fame 2026 class of inductees. Recognition of sponsor will be included in all award-related marketing. Sponsor will be invited to help present the award on the conference mainstage.

## **ANCOR FOUNDATION RISING STAR MID-CAREER IMPACT AWARD – \$2,500**

Sponsor this award, which is bestowed annually to an individual who, while mid-career, has already demonstrated leadership in making inclusion of people with I/DD their professional mission. Sponsor will be invited to help present the award.

## BRAND PLACEMENT OPPORTUNITIES



Starting at just \$3,500, there are fabulous opportunities for unique brand placement throughout the conference venue, affording your company extraordinary exposure.

From branding escalators, hotel key card sleeves, stair risers or elevator doors, to columns and floor graphics, you have a myriad of options. If interested, contact Mariana Nork ([mnork@ancor.org](mailto:mnork@ancor.org)) and she will walk you through the options available to your company.

# SPONSOR & BRANDING FINE PRINT

## AVAILABILITY

Sponsorship and branding opportunities are allocated on a first-come, first-served basis through our online platform. ANCOR reserves the right to refuse sponsorships.

## CONFIRMATION

ANCOR will acknowledge your sponsorship or branding upon completion of your online order and receipt of payment.

## PAYMENT

Payment by credit card is due immediately in order to confirm a sponsorship or brand placement.

## CANCELLATIONS

Sponsorships canceled before March 11, 2026, will forfeit 50% of payment, unless that sponsorship is resold, in which case a 20% service fee will be assessed. There will be no refunds for sponsor cancellations after March 11, 2026.



# EXHIBITOR INFORMATION

ANCOR Connect affords you maximum exposure for your company! This conference provides exhibitors with direct access to the nation's leading experts on disability supports and services, all in one place.

Whether you have a standard exhibit, a premier location exhibit, or an activation exhibit, any ANCOR Connect '26 exhibit area will be the place to demonstrate your products and services within the I/DD community to as many as 1,500 agency executives and other key leaders from communities around the country.



# EXHIBITING FEES

EXHIBITOR TYPE	COST
<b>Standard Exhibit Space</b> <i>8' x 10' space in a high-traffic area (see p. 22 for details)</i>	<b>\$4,250</b>
<b>Premier Exhibit Space</b> <i>8' x 10' space in a prime location (see p. 22 for details)</i>	<b>\$5,500</b>
<b>Activation Exhibit Space</b> <i>Larger, interactive space in the most desirable location possible (see p. 23 for details)</i>	<b>\$8,000</b>
Additional Registrants	<b>\$1,025-2,500**</b>
Lead Retrieval Opt-In	<b>\$465</b>

\*\* Fees for an exhibitor to purchase additional registrations beyond the allotted personnel:

- ANCOR member/early bird: \$1,025
- ANCOR member: \$1,495 (after January 9)
- Non-member/early bird: \$1,500
- Non-member: \$2,500 (after January 9)





## BENEFITS OF EXHIBITING AT ANCOR CONNECT

- Two days of high visibility among conference participants and meaningful networking opportunities.
- Recognition on the ANCOR Connect '26 website.
- Recognition in the ANCOR Connect '26 App.
- Two complimentary all-access registrations for your company's representatives to attend all conference programming, including plenary and educational breakout sessions.
- The attendee list (after the conclusion of the conference).
- Inclusion in the printed program guide and on signage.
- The opportunity to use an app that enables badge scanning for lead retrieval (additional fee applies, see next slide).
- Exhibit space in a high-trafficked area\*\* of the conference venue.

\*\*Exhibitors are placed in order of payment receipt date, so commit early!

# BENEFITS OF EXHIBITING AT ANCOR CONNECT

## A SUPERCHARGED EXPERIENCE

All confirmed exhibitors will be invited to participate in a Zoom meeting with ANCOR staff just a few weeks prior to the conference to help you “supercharge” your exhibiting experience. The session will be recorded and made available to exhibitors.

## ATTENDEE LISTS

As part of the fee to exhibit, all confirmed exhibitors will receive the final post-event attendee list within two weeks of the conclusion of the event.

## LEAD RETRIEVAL

We are offering lead retrieval functionality through LeadPod Pro for an additional fee (starting at \$485). LeadPod Pro enables exhibitors who opt in to scan attendees’ badges and collect essential contact information. This option allows exhibitors to collect valuable attendee information by simply using your phone to scan attendee badges.

# EXHIBIT SPACE DETAILS

## STANDARD EXHIBITS

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A standard exhibit space will include:

- One 8'x 10' space that includes one table (6' long, 30" tall) and two chairs.
- Two all-access conference badges.
- A sign identifying your company.
- The final attendee list.
- Inclusion in the exhibitor listing located in the ANCOR Connect '26 App.
- Inclusion in the exhibitor listing located in the printed program guide.
- Inclusion in the exhibitor listing located on the ANCOR Connect '26 website.

A **premier exhibit space** will be located in the high-traffic lobby area of one of two levels of the venue (the conference is spread out over 3 levels of the venue), and it will have the same inclusions as listed above.



# EXHIBIT SPACE DETAILS

## ACTIVATION SPACES

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An exhibitor has the opportunity to upgrade to an **activation space**, located in one of the highest traffic areas of the conference, affording you unique exposure, visible ways to market your products and services to ANCOR Connect '26 attendees, and even space for meetings and potential customer conversations. Activations will be at the discretion of the exhibitor, but will require pre-approval from ANCOR. We heartily encourage exhibitors' creativity and hope you will want to take advantage of this offering.

An activation exhibit space will include:

- A meeting room located next to the conference's only all-day coffee bar. This room will come equipped with, at a minimum, two tables and four chairs.
- Three all-access conference badges.
- A sign identifying your company.
- A post-conference attendee list.
- Inclusion in the exhibitor listing in the ANCOR Connect '26 App.
- Inclusion in the exhibitor listing in the printed program guide.
- Inclusion in the exhibitor listing on the ANCOR Connect '26 website.



To discuss this as an exhibitor option, please [contact Mariana Nork](#).

ANCOR CONNECT '26  
SPONSOR & EXHIBITOR PROSPECTUS

# ANCOR CONNECT '25 EXHIBITORS

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6 Levers	Community Services Insurance Program	GrandCare	MITC Staff & Client Solutions	Rest Assured	Tarrytown Expocare Pharmacy
ANCOR DC PAC	Core Solutions, Inc.	Guardian Pharmacy Services	Mutual of America Financial Group	RFP Properties, Inc.	TaskMaster Pro
ANCOR Foundation	Corporation for Independent Living	HHaEchange	National Datacare Corporation	SafeDose, a Program of HomeFree Rx	TCare
ANCOR Global Council	CreateAbility Concepts, Inc.	Hello, It's Me®	Netsmart	Scioto Properties	Therap Services
Andrus	Crisis Prevention Institute	iCareManager	Neurelis, Inc.	SETWorks	Unspoken Symphony
Arlington Heritage Group	DIRECTV for Business	Impruvon Health	NextGenAT	Sevita	Woods System of Care
The BI Collaborative	ECP eMAR & Care Plan Software	Institute on Community Integration	Night Owl Support Systems (NOSS)	ShiftAbility	
BoundaryCare	eVero Corporation	IntellectAbility	Nonstop Administration & Insurance Services, Inc.	SimplyHome	
CapGrow Partners	GameU	Jazz Pharmaceuticals	Pharmacy Alternatives by PharMerica	Starting Point Nursing Services	
CaraSolva, Inc.	Giv	Kibu	QuickSolvePlus (QSP)	StationMD	
CaseWorthy	Globe North, LLC	LumiCare	Relias	Stoneridge Partners	
Common Energy	GoodLife University	The Mahoney Group	Respitrack by Mission Resource Solutions, Inc.		

# ADDITIONAL EXHIBITOR DETAILS

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## FURNITURE RENTALS

To add to the appeal and draw of an exhibit space, ANCOR will make available to all exhibitors information about working with local vendors to secure things such as technology, furniture, plants and other ways of enhancing the visual presentation of your space.

## EXHIBITOR SERVICE CENTER

After you have confirmed and paid for your exhibit space, you will receive access to the ANCOR Connect Exhibitor Service Center, your online hub for everything you need to ensure a successful event experience. It will be the responsibility of the exhibitor to closely review the Exhibitor Service Center; as the one-stop location for everything related to exhibiting at the event, there's little that can't be answered by consulting this valuable online resource.



# EXHIBITOR FINE PRINT

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## EXHIBIT ACCEPTANCE

ANCOR reserves the right to accept or reject an exhibitor based on space limitations, relevance, appropriateness, timeliness or other criteria. Participation as an ANCOR Connect '26 Exhibitor implies acceptance of these policies.

## PAYMENT, REFUND & CANCELLATION POLICIES

The total fee for your exhibit space is due upon reservation; no exhibit registration is considered confirmed until payment has been received.

**Refunds:** If an exhibitor, after submitting payment, is no longer able to attend, a request must be made in writing to ANCOR no later than March 16, 2026. The exhibitor fee will be refunded less a \$250 administrative fee. Absolutely no refunds after March 16, 2026.

**Cancellation:** If a situation should arise in which ANCOR postpones or cancels ANCOR Connect '26, the following cancellation policy will take effect:

- If ANCOR Connect '26 is moved to a new date within the same calendar year, and the exhibitor cannot attend on those new dates, a full refund will be granted.
- If ANCOR Connect '26 is canceled entirely and will not occur within the same calendar year, a full refund will be granted.
- If ANCOR Connect '26 moves to a completely virtual event, the exhibitor will have the option to participate as a virtual exhibitor. Exhibitors that opt not to participate as a virtual exhibitor will be issued a full refund upon request.

# EXHIBITOR FINE PRINT

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## SECURITY & INSURANCE

Security will not be provided by ANCOR or by the conference venue. Exhibitor understands that neither ANCOR nor the venue maintains insurance covering the exhibitor's property or lost revenue, and it is the sole responsibility of the exhibitor to obtain such insurance.

## STAFFING

Exhibit spaces must be staffed during official exhibit hours by designated representatives, who must wear their provided badges.

## EXHIBIT PLACEMENT

Exhibit space will be assigned taking into consideration (1) organization type (i.e., National Partner, ANCOR member, all others), (2) the order in which payment of exhibit fee occurs, and (3) the proximity of other exhibitors that are direct competitors. No exhibitor may request a specific space assignment. ANCOR reserves the sole and exclusive right to determine final exhibit space assignments and to alter or modify space assignments at any time.

## USE OF EXHIBIT SPACE

Exhibitors must confine all demonstrations or promotional activities to the limits of the exhibit space. Interference with the light and space of other exhibitors is prohibited. Exhibitors must keep all sound equipment and noise low to avoid disturbing the event and/or other exhibitors.

# EXHIBITOR FINE PRINT

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## UNOCCUPIED SPACE

ANCOR reserves the right to sell or occupy any unoccupied space if any rented space remains unoccupied after 10 am EDT on Tuesday, April 21, 2026.

## FOOD SERVICE IN EXHIBITS

No exhibitor may distribute food or beverage samples in its exhibit space without ANCOR's prior written approval. Any requests to distribute food or beverages in the exhibit space must be made to ANCOR by March 23, 2026.

## SHIPPING

No more than one month before the conference, we will provide all confirmed exhibitors with information about how to ship boxes and exhibit materials to the conference venue as well as how to ship materials back to your office after the conference is over.

## OTHER REQUESTS

Electricity and other technology needs will be coordinated directly between the exhibitor and Encore, the conference venue's in-house A/V vendor. Information and a link to an online order form will be provided to confirmed exhibitors via the Exhibitor Service Center well in advance of the conference.



## READY TO GET STARTED? CONTACT MARIANA!

**Mariana Nork**

Chief Corporate Engagement Officer

[mnork@ancor.org](mailto:mnork@ancor.org)

301.509.2057





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# SAVE THE DATES!

**ANCOR CONNECT '27**

**APRIL 5-7 | NEW ORLEANS, LA**

**ANCOR CONNECT '28**

**MAY 8-10 | DENVER, CO**

**ANCOR CONNECT '26**  
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SEE YOU IN  
**BOSTON!**



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APRIL 21-23 | BOSTON, MA